



TSC Auto ID IR Conference Call

Code: 3611

2022.5.10

Agenda

- **Financial Update**
- **Q&A**

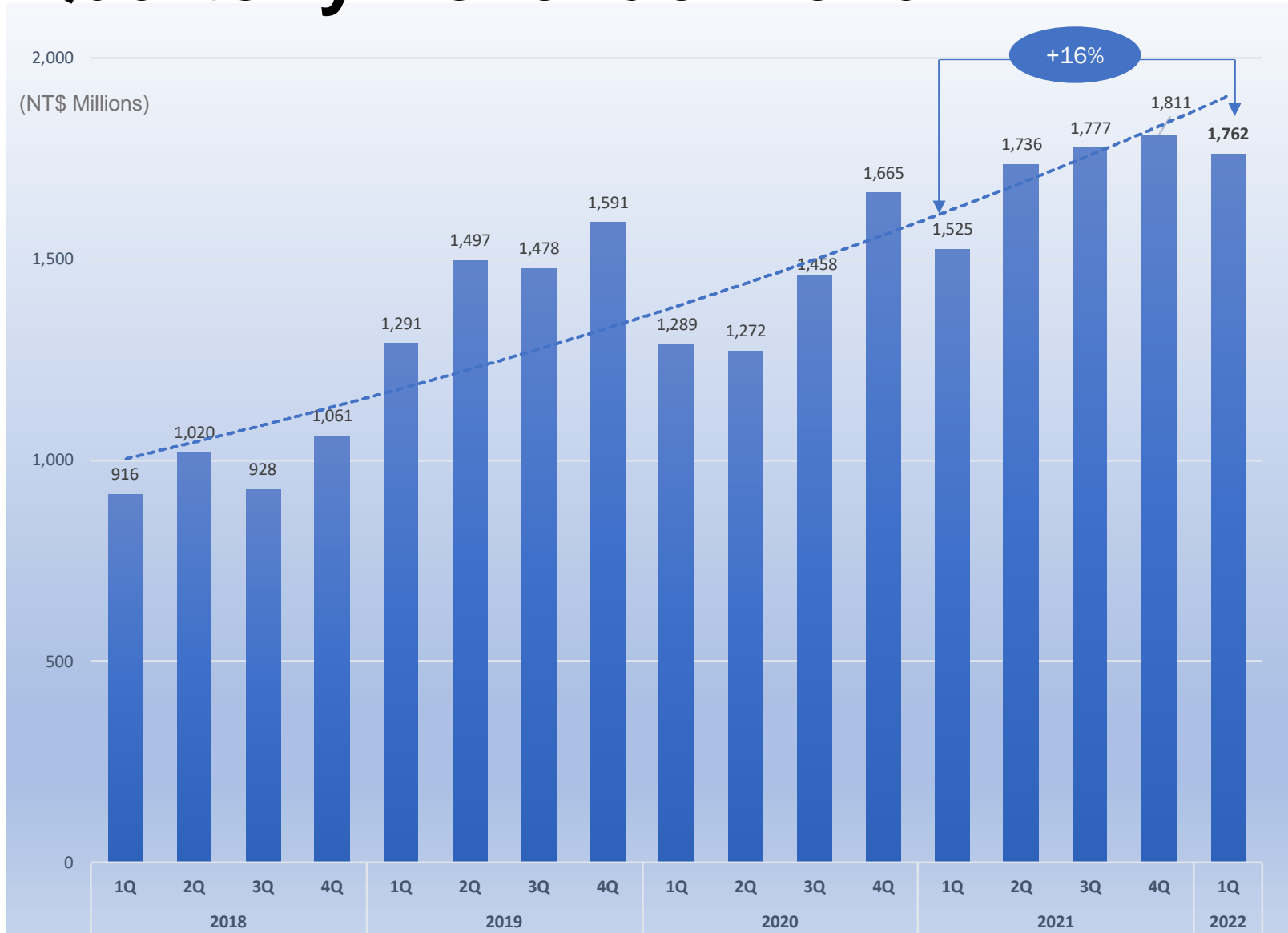
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Financial Update

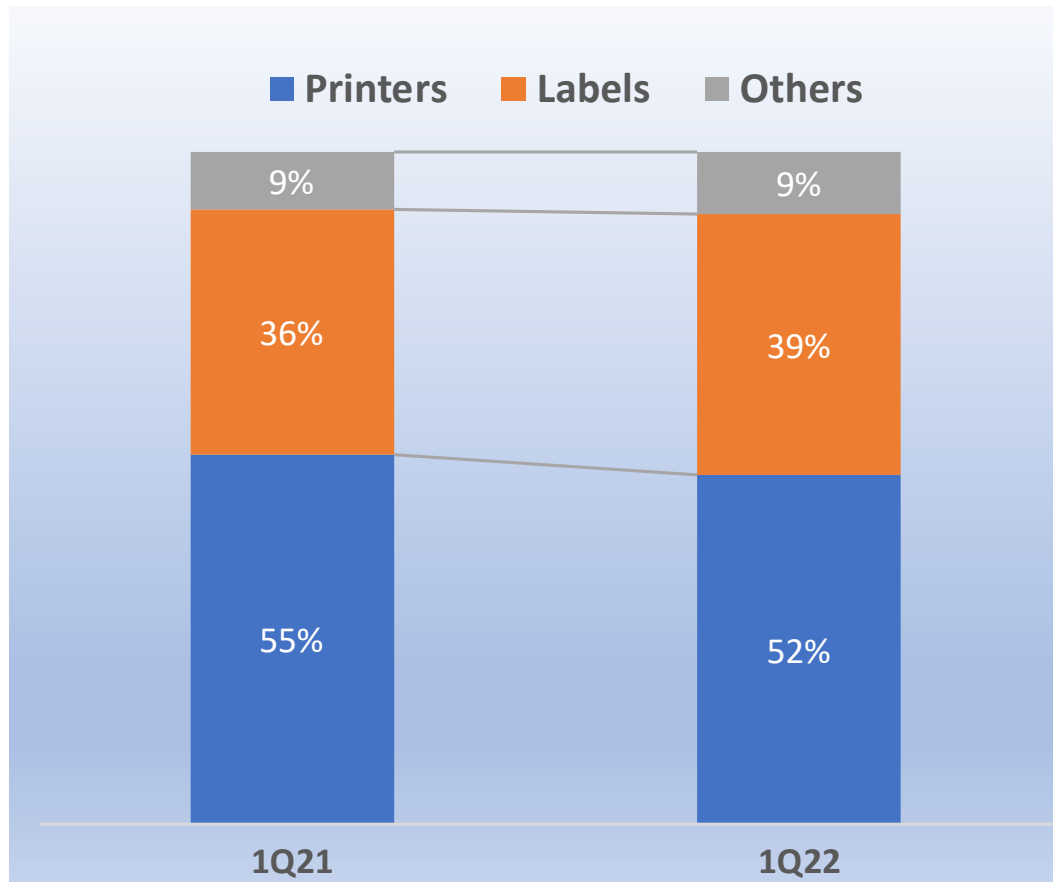
Quarterly Revenue Trend



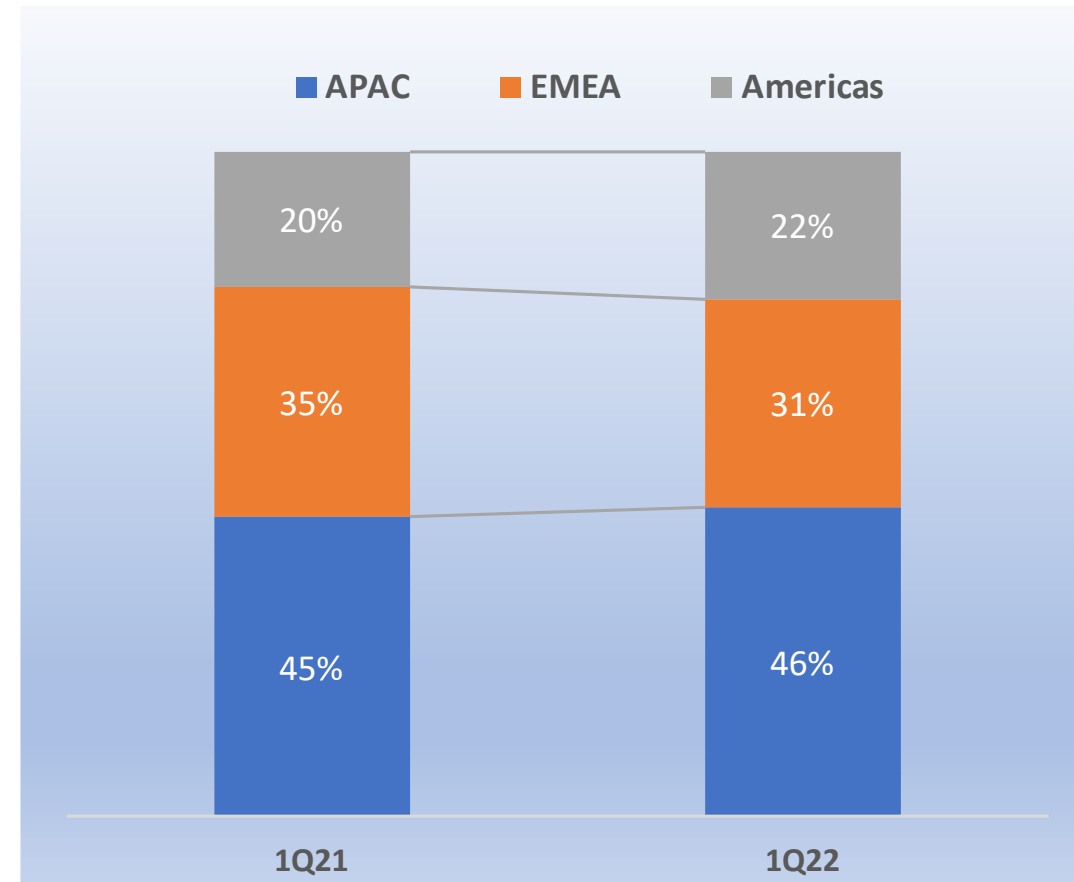
- ✓ 1Q22 revenue NT\$ 1.76 Billion
- ✓ YoY+16%
- ✓ Avg. NT\$ 1.77 Billion, the last 4 quarters

Revenue Contribution

Total Revenue by Product Category



Printers Associated Business by Region



Label Business



✓ Record-high 1Q 22 revenue
US\$ 24.6M; YoY 24%

✓ CAGR 20.6% 2019~2021

*Acquisition of DLS was completed in 2019.01

1Q22 P&L Summary

(NT\$ Millions)	1Q22		1Q21		YoY	
Net Sales	1,762	100%	1,525	100%	237	15.5%
Cost of Goods Sold	1,237	70%	999	66%	238	23.8%
Gross Profit	525	30%	526	34%	(1)	-4.7 pts
Operating exepnses	320	18%	287	19%	33	11.4%
Operating Income	205	12%	239	16%	(34)	-4 pts
Non-operating income (loss)	16	1%	2	0%	15	914.2%
Earnings Before Tax	221	13%	240	16%	(19)	-3.2 pts
Tax	66	4%	65	4%	1	1.2%
Net Income	156	9%	175	12%	(20)	-2.7 pts
EPS (Basic), NTD	3.66		4.13		(0.47)	

Other Financials

(NT\$ Million)

Selected Item from Balance Sheets

Cash & Marketable Securities		
Accounts Receivable		
Inventories		
Net PP&E		
Long-term Investments		
Total Assets		
ST Borrowings&Current Portion of LT Debt		
Accounts Payable		
Long-term Interest-bearing Debts		
Total Liabilities		
Total Shareholders' Equity		

	1Q22	
	883	11%
	1,315	17%
	1,398	18%
	1,032	13%
	1,280	16%
Total Assets	7,936	100%
	570	7%
	761	10%
	780	10%
Total Liabilities	3,490	44%
Total Shareholders' Equity	4,446	56%

	1Q21	
	1,236	17%
	1,103	15%
	916	13%
	984	14%
	785	11%
Total Assets	7,143	100%
	913	13%
	616	9%
	696	10%
Total Liabilities	3,479	49%
Total Shareholders' Equity	3,664	51%

	YoY
	(353)
	213
	483
	48
	495
Total Assets	793
	(342)
	144
	84
Total Liabilities	11
Total Shareholders' Equity	782

Changes in Cash Flow

Cash from Operating Activities	(49)
Cash from Investing Activities	(126)
Cash from Financing Activities	(153)
Effect of Foreign Exchange Rates	10
Net Changes in Cash	(318)

	(49)
	(126)
	(153)
	10
Net Changes in Cash	(318)

	207
	(40)
	(236)
	(4)
Net Changes in Cash	(73)

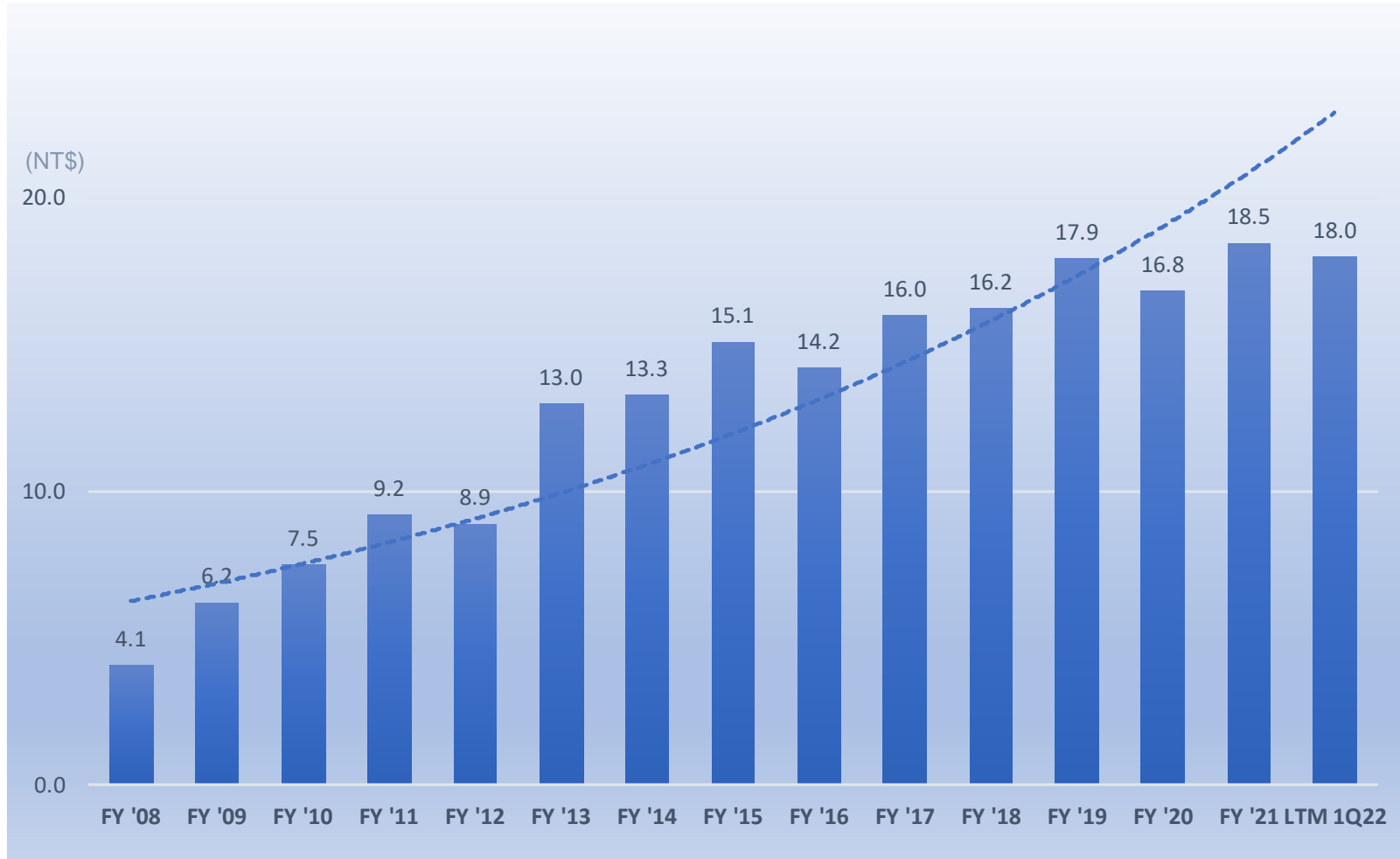
	(257)
	(86)
	83
	14
Net Changes in Cash	(245)

Annual Revenue Trend



- ✓ 1Q22 LTM Revenue NT\$ 7.1 Billion
- ✓ Record-high 2021 revenue NT\$ 6.8 Billion; YoY+20%
- ✓ CAGR 19.2% 2008~2021

Annual EPS



- ✓ 2021 EPS NT\$ 18.5
- ✓ CAGR 13.4% 2008~2021
- ✓ Over NT\$ 10 for 9 consecutive years

Q&A

Thank You

TSC Printronix Auto ID tscprinters.com

