



TSC Auto ID IR Conference Call

Code: 3611

2022.08.10

Agenda

- **Financial Update**
- **Q&A**

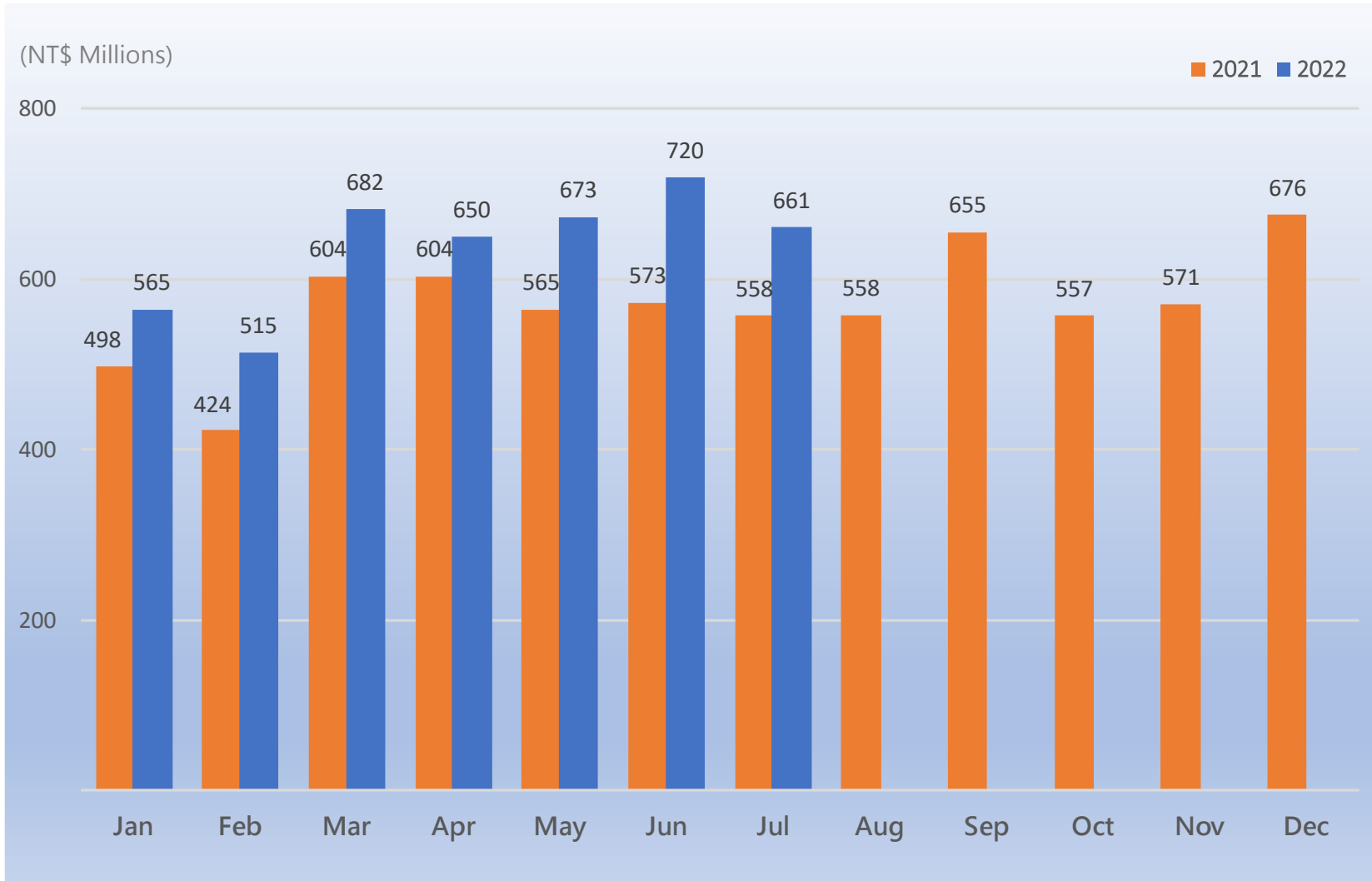
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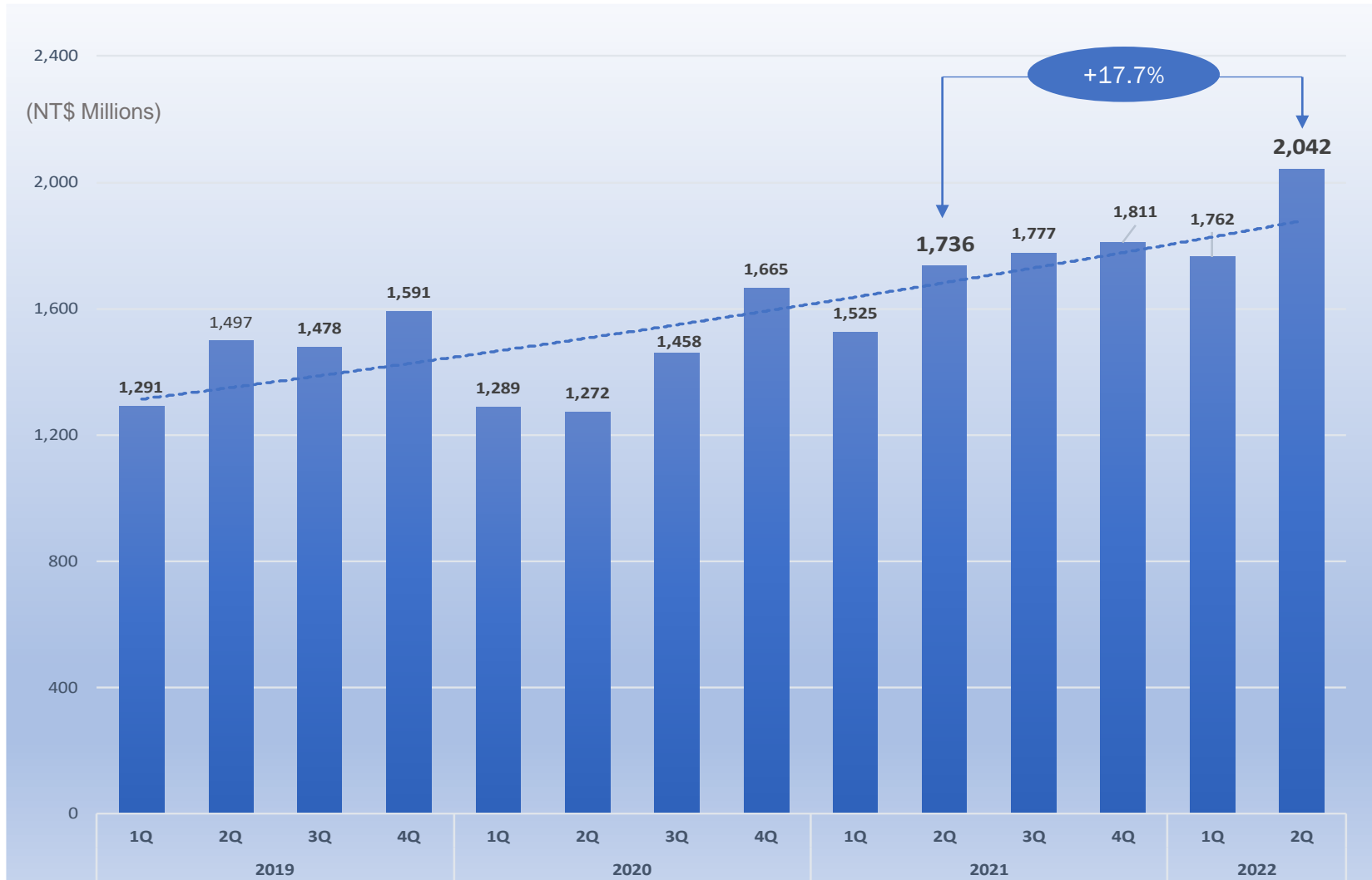
Financial Update

Monthly Revenue Trend



- ✓ Record-high monthly revenue in June
- ✓ Avg. NT\$638 Million, YTD2022

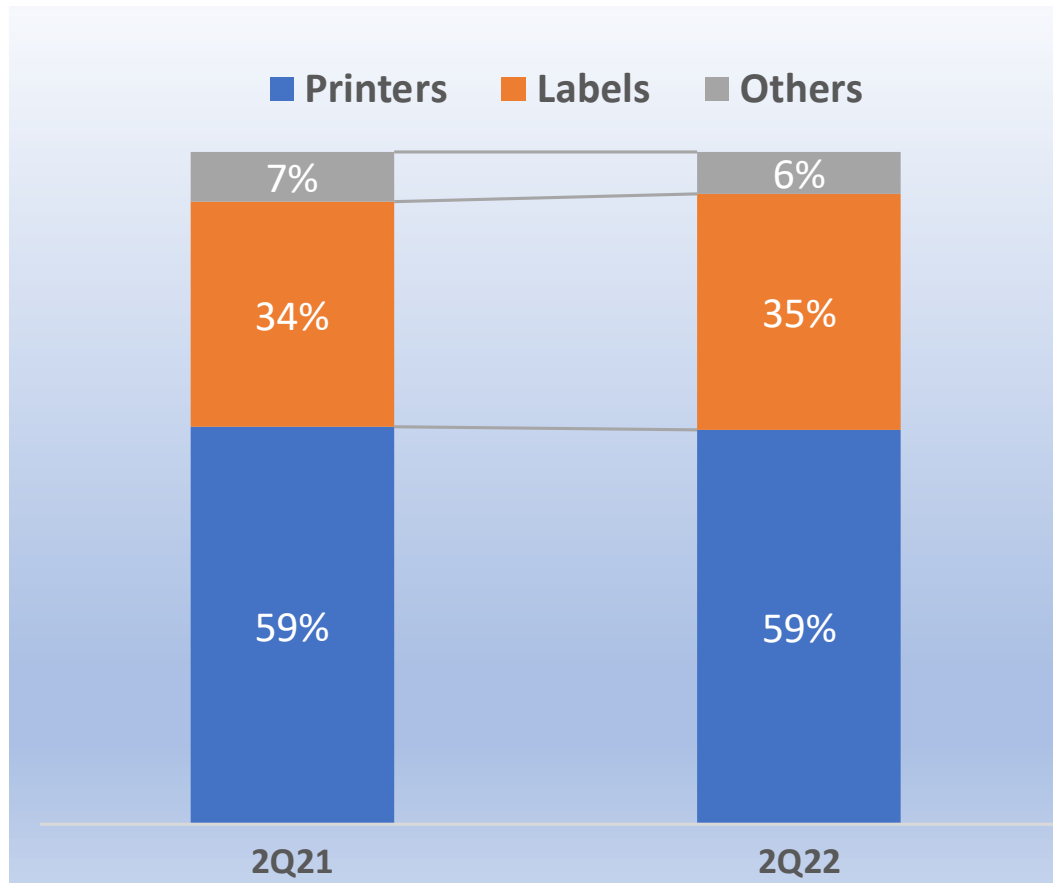
Quarterly Revenue Trend



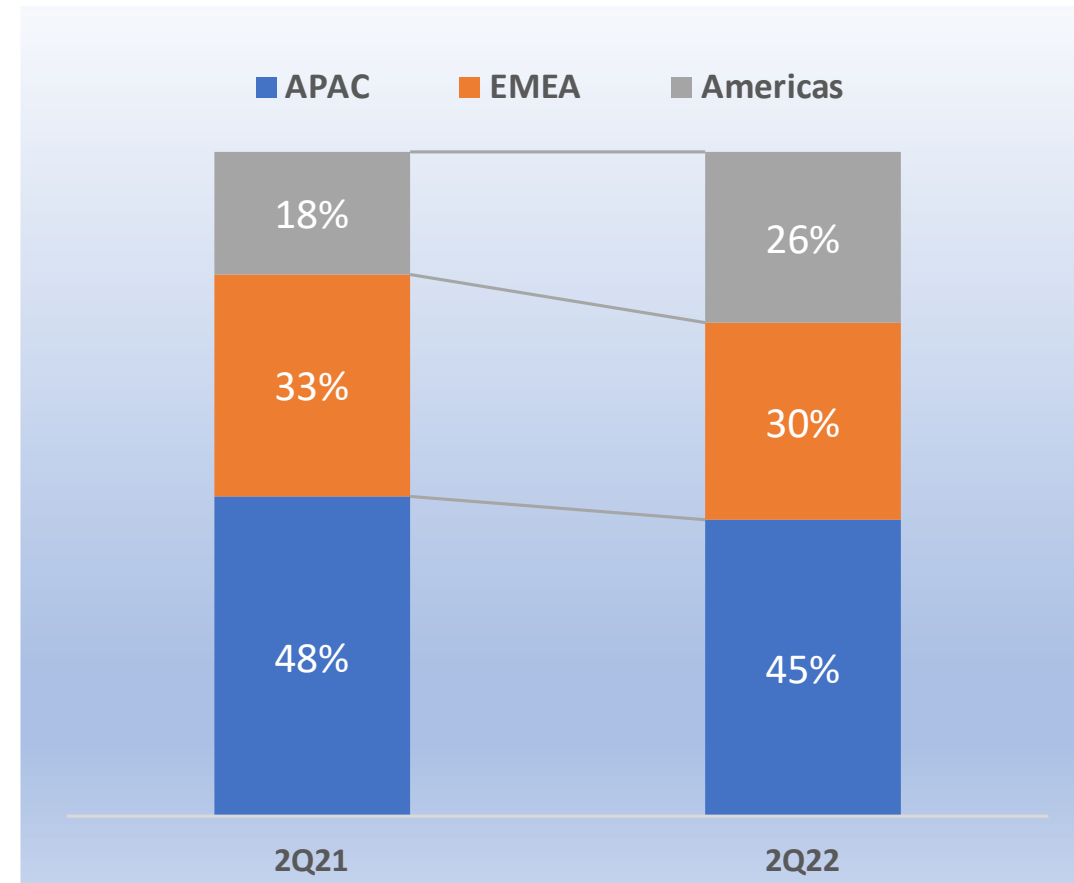
- ✓ Record-high quarterly revenue in 2Q22
- ✓ YoY+17.7%
- ✓ Avg. NT\$ 1.85 Billion, the last 4 quarters

Revenue Contribution

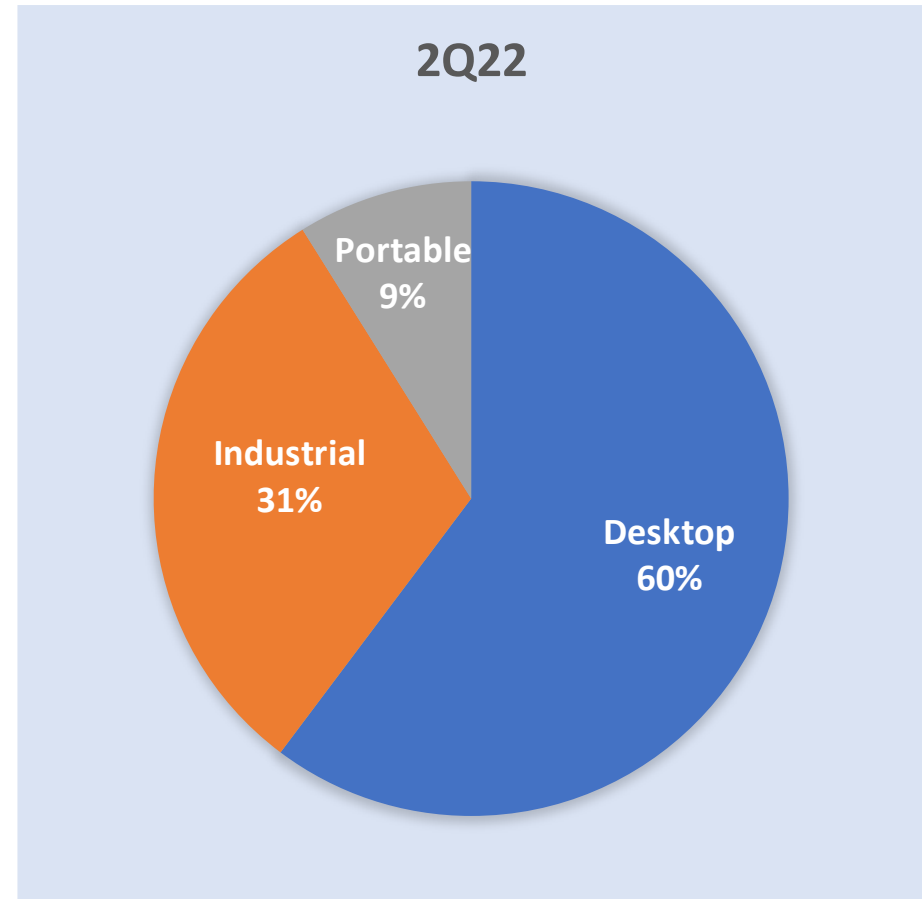
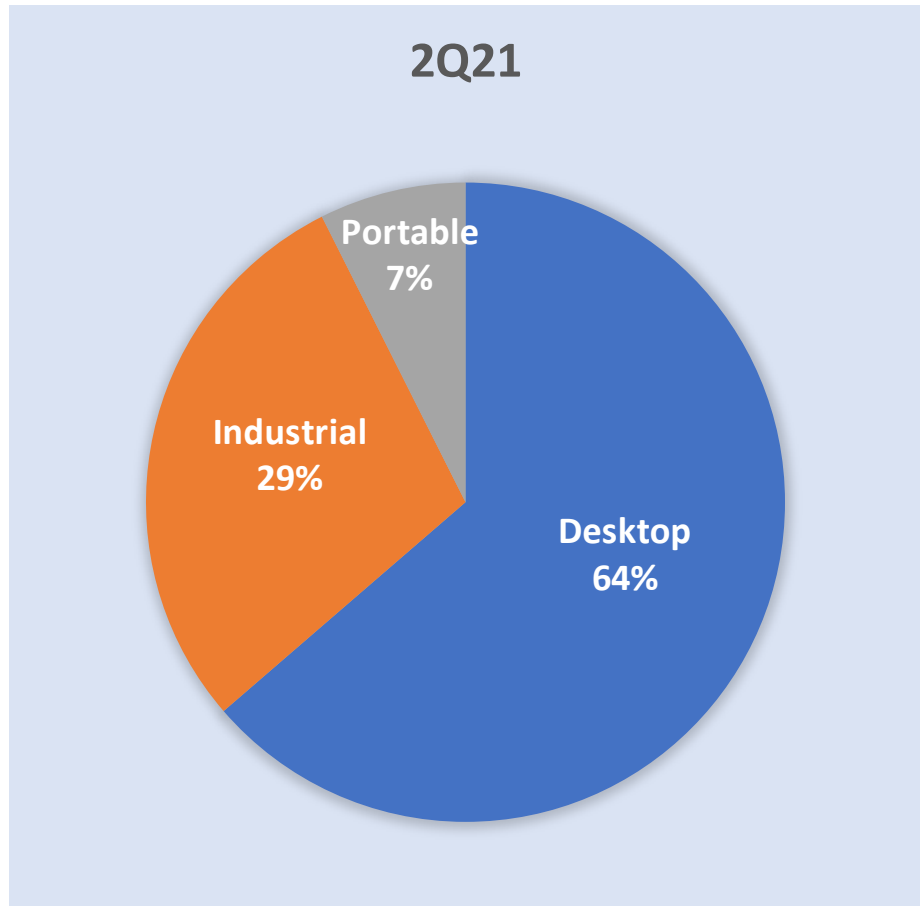
Total Revenue by Product Category



Printers Associated Business by Region



Printers Revenue by Product Category



Label Business



✓ 2Q22 revenue US\$ 24.7M;
YoY 18.2%

✓ 3YR CAGR 16.8%

**Acquisition of DLS was completed in 2019.01*

2Q22 P&L Summary

(NT\$ Millions)	2Q22		2Q21		YoY	
Net Sales	2,042	100.0%	1,736	100.0%	306	17.7%
Cost of Goods Sold	1,342	65.7%	1,157	66.7%	184	15.9%
Gross Profit	701	34.3%	579	33.3%	122	1 ppt
Operating exepnses	354	17.3%	300	17.3%	54	18.0%
Operating Income	347	17.0%	279	16.1%	68	0.9 ppt
Non-operating income (loss)	65	3.2%	20	1.2%	45	217.9%
Earnings Before Tax	412	20.2%	299	17.2%	113	2.9 ppts
Tax	113	5.6%	86	5.0%	27	31.1%
Net Income	298	14.6%	213	12.2%	86	2.4 ppts
EPS (Basic), NTD	7.02		5.01		2.01	

1H22 P&L Summary

(NT\$ Millions)	1H22		1H21		YoY	
Net Sales	3,804	100.0%	3,261	100.0%	544	16.7%
Cost of Goods Sold	2,579	67.8%	2,157	66.1%	422	19.6%
Gross Profit	1,225	32.2%	1,104	33.9%	121	-1.7 ppts
Operating exepnses	673	17.7%	587	18.0%	87	14.8%
Operating Income	552	14.5%	518	15.9%	34	-1.4 ppts
Non-operating income (loss)	81	2.1%	22	0.7%	59	268.4%
Earnings Before Tax	633	16.6%	540	16.5%	94	0.1 ppt
Tax	179	4.7%	151	4.6%	28	18.3%
Net Income	454	11.9%	388	11.9%	66	0 ppt
EPS (Basic), NTD	10.69		9.14		1.55	

Other Financials

(NT\$ Million)

Selected Item from Balance Sheets

	2Q22		2Q21		YoY
Cash & Marketable Securities	1,040	13%	1,257	17%	(218)
Accounts Receivable	1,405	17%	1,315	17%	90
Inventories	1,538	19%	1,022	13%	516
Net PP&E	1,045	13%	996	13%	49
Long-term Investments	1,052	13%	913	12%	140
Total Assets	8,146	100%	7,577	100%	569
ST Borrowings&Current Portion of LT Debt	776	10%	880	12%	(105)
Accounts Payable	771	9%	782	10%	(11)
Long-term Interest-bearing Debts	700	9%	696	9%	4
Total Liabilities	4,031	49%	4,035	53%	(4)
Total Shareholders' Equity	4,115	51%	3,542	47%	573
Changes in Cash Flow					
Cash from Operating Activities	78		135		(57)
Cash from Investing Activities	(31)		(56)		25
Cash from Financing Activities	93		(50)		144
Effect of Foreign Exchange Rates	15		(8)		23
Net Changes in Cash	156		22		134

Q&A

Thank You

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