

TSC Auto ID Investor Conference

Code: 3611

2025.03



Agenda

- **Financial Update**
- **Q&A**

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Financial Update

Overall Revenue Trend



✓ Q4 revenue NT 2,626M
(YoY +22.61%)

✓ Annual revenue NT
8,798M (YoY +5.34%).
Avg quarterly revenue
NT 2,200M

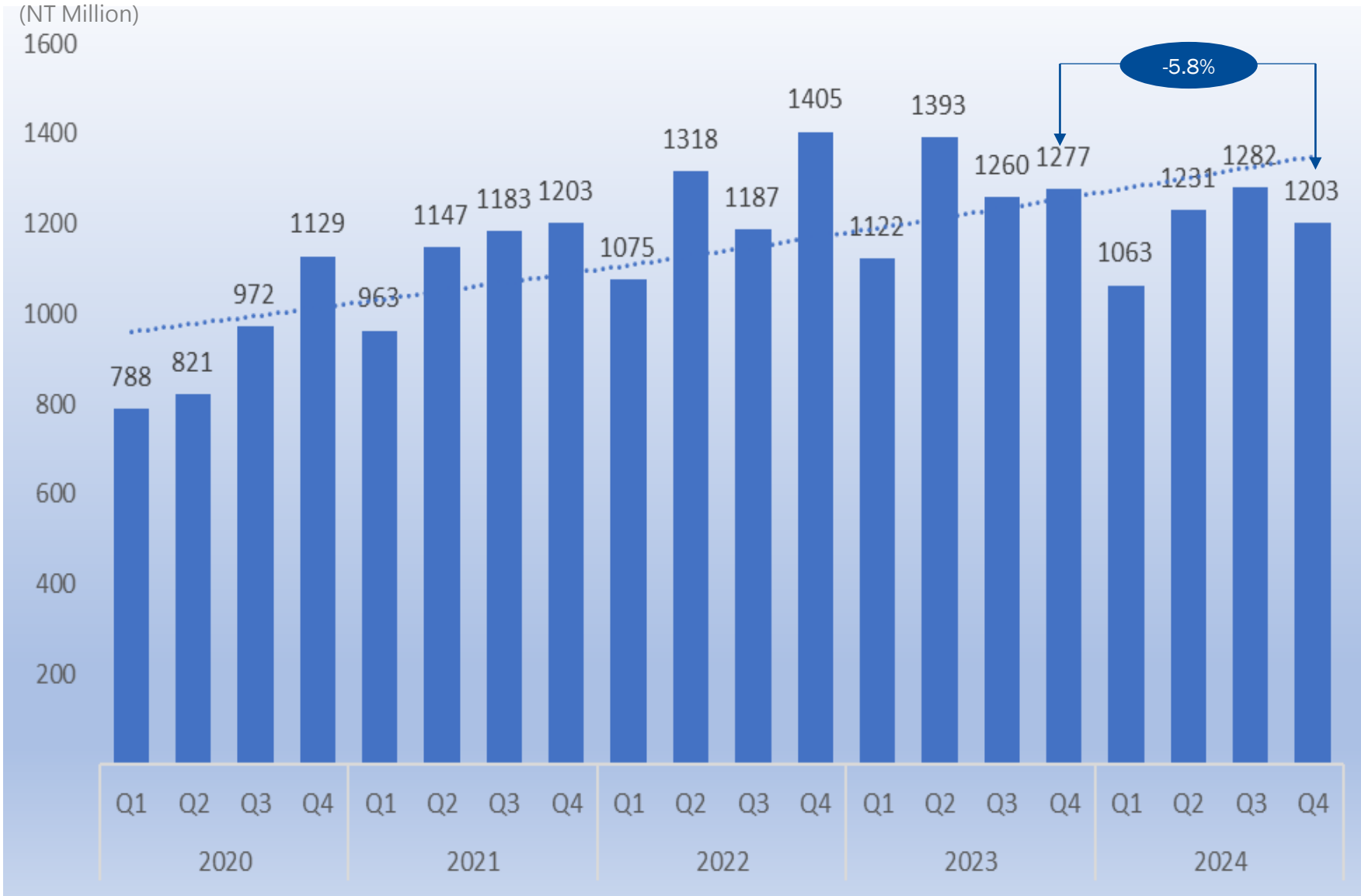
Printer & Label Revenue



✓ Q4 revenue NT 2,099M
(YoY -2.0%)

✓ Annual revenue NT
8,272M (YoY -0.96%).
Avg quarterly revenue
NT 2,068M

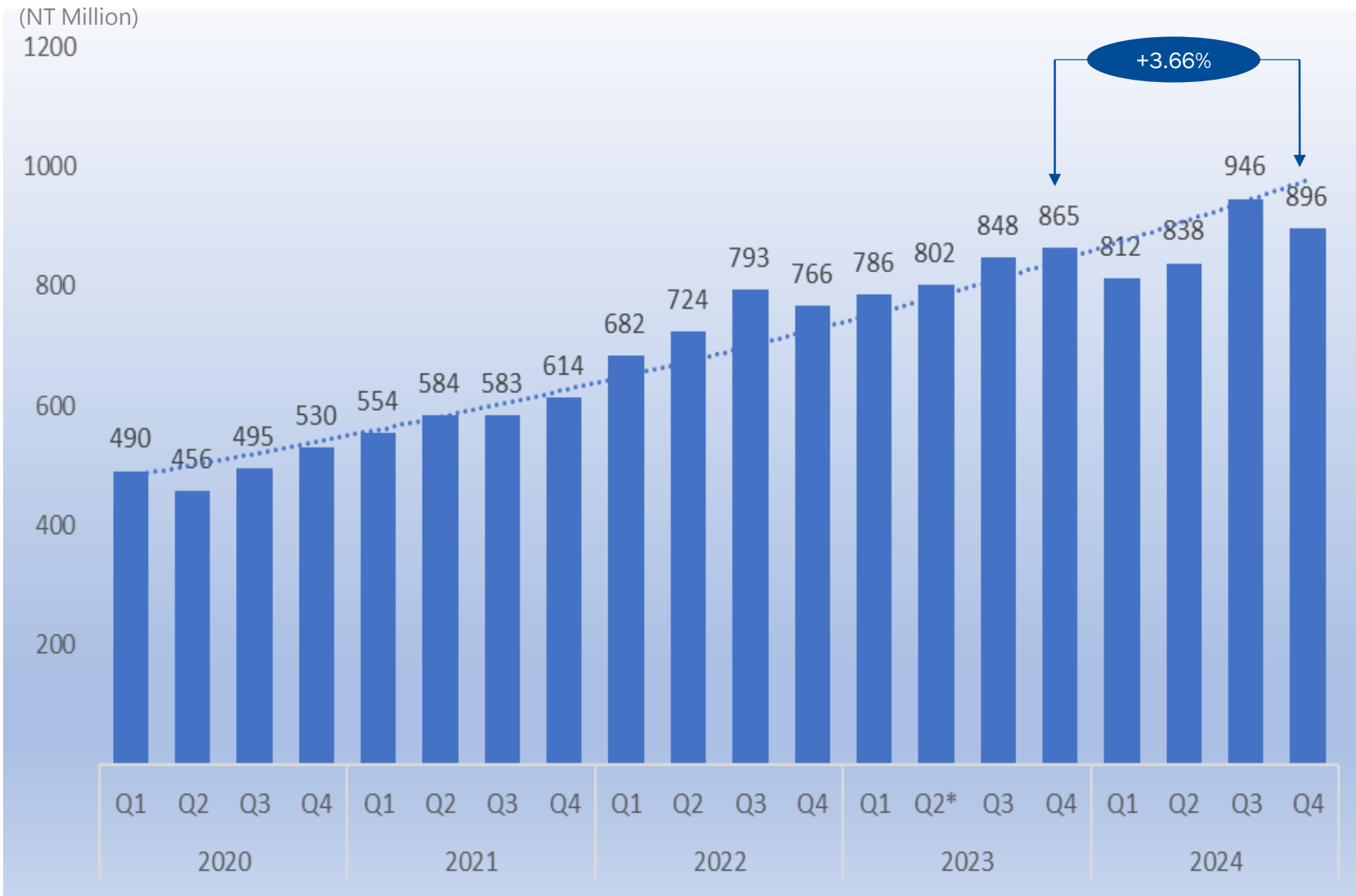
Printer revenue



✓ Q4 revenue NT 1,203M
(YoY -5.8%)

✓ Annual revenue NT
4,779M (YoY -5.40%).
Avg quarterly revenue
1,195M

Label revenue

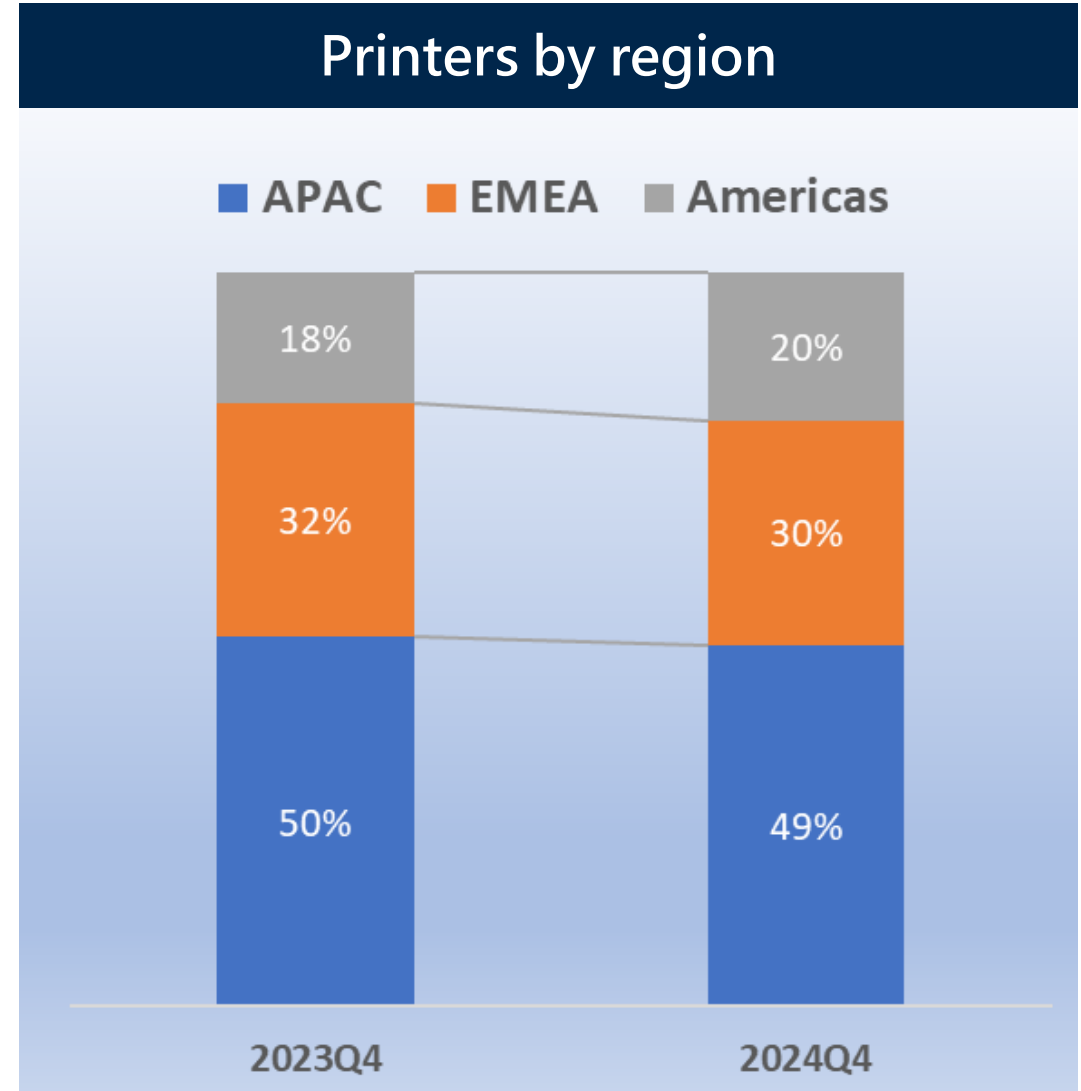
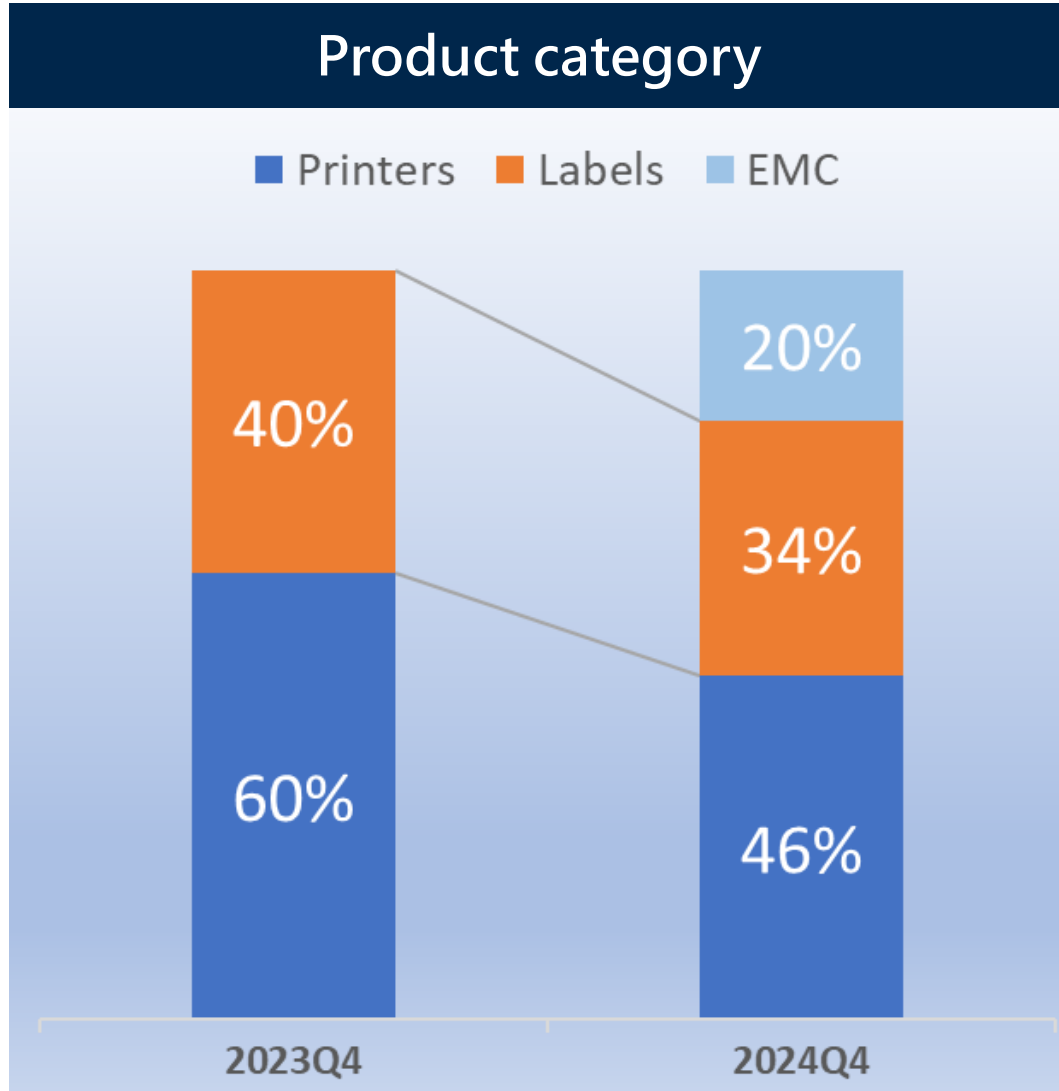


✓ Q4 revenue NT 896M
(YoY +3.66%)

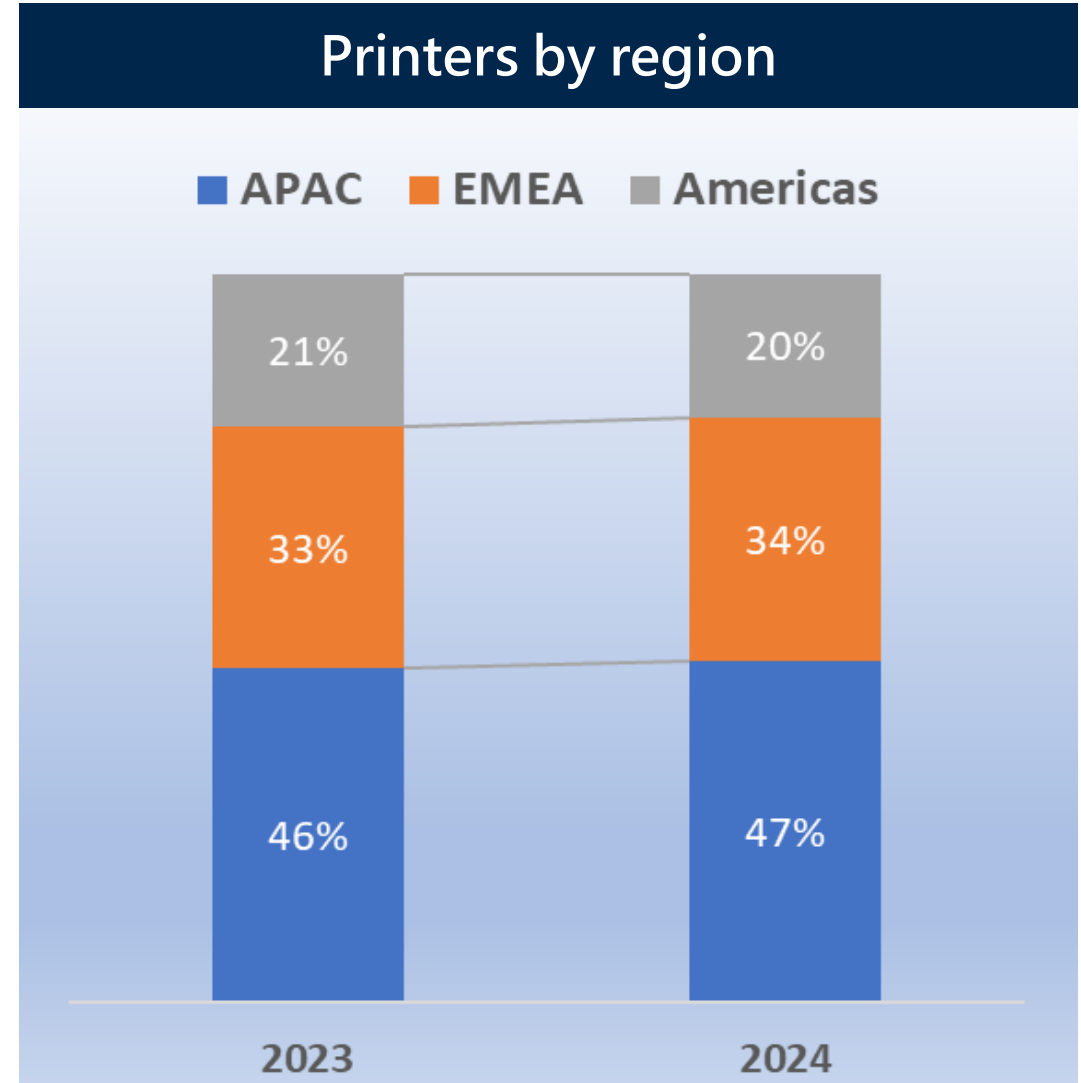
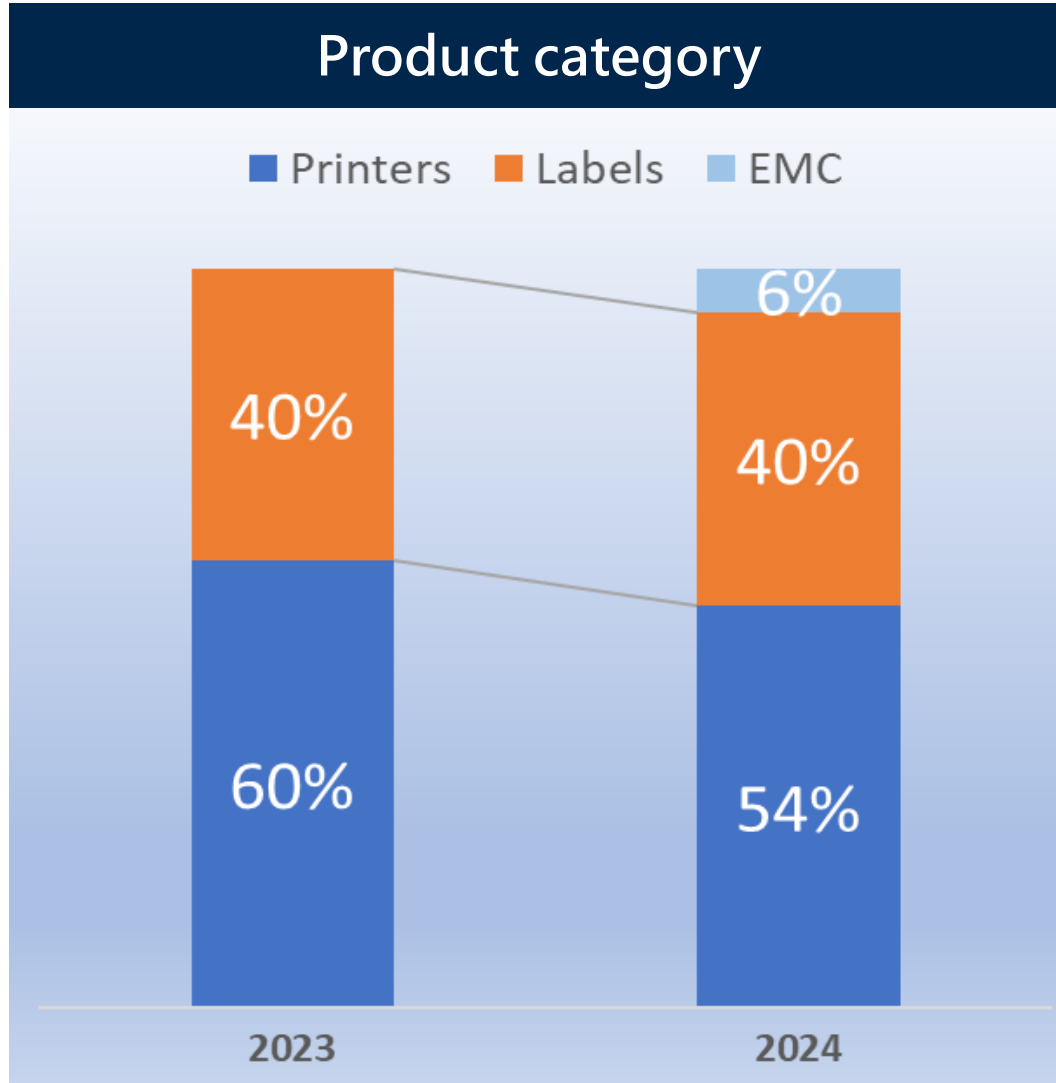
✓ Annual revenue NT 3,492M (YoY +5.83%).
Avg quarterly revenue NT 873M

*2023.6月完成收購MGN

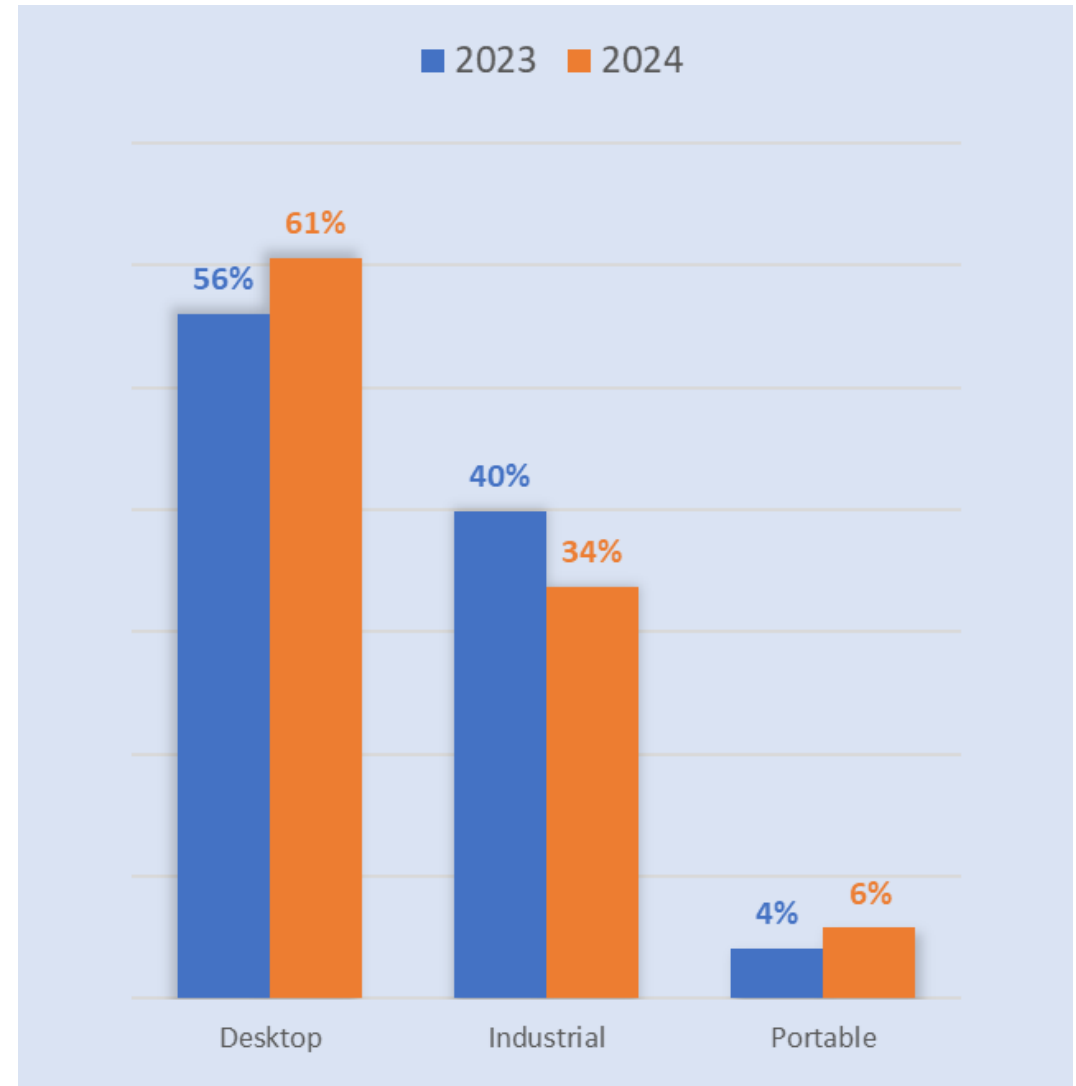
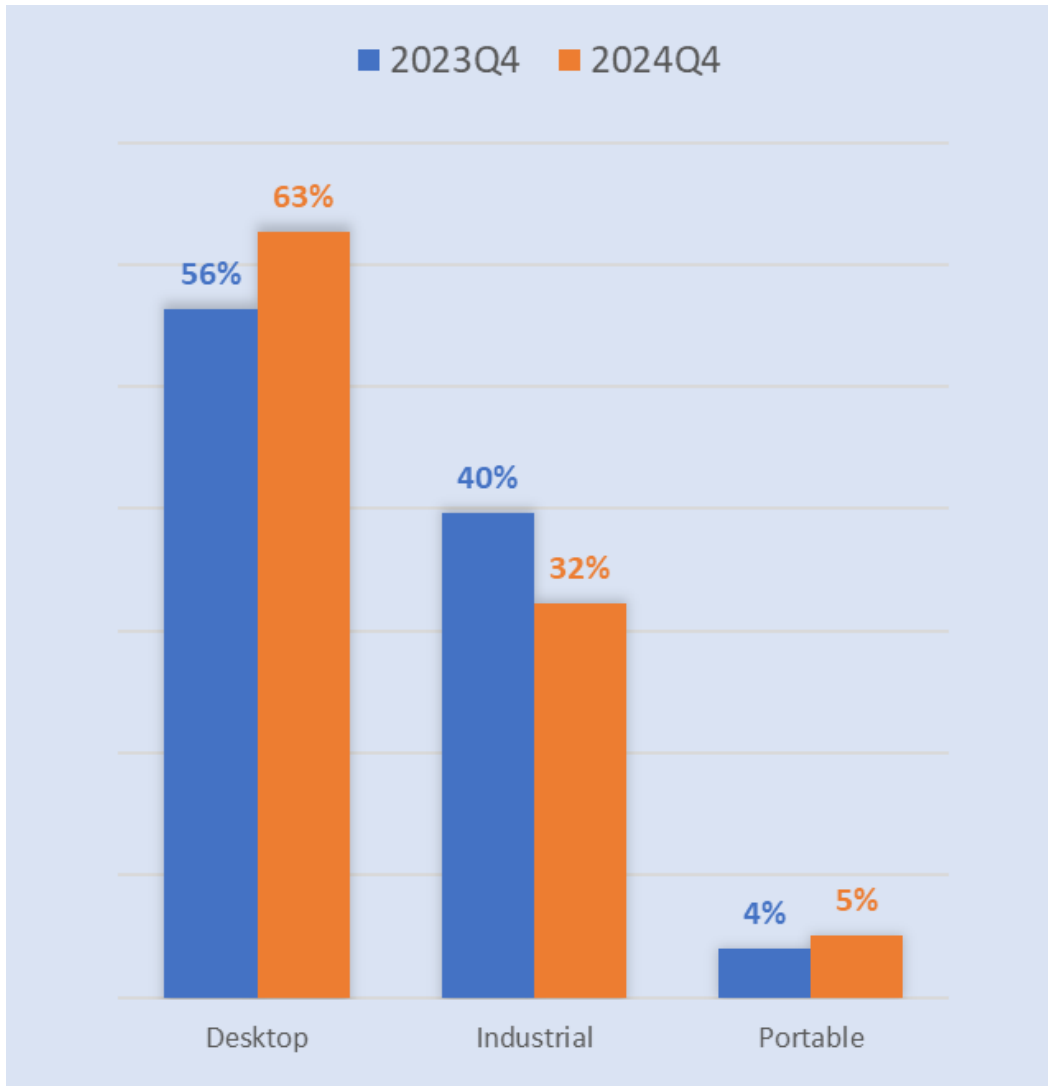
Revenue contribution (Q4)



Revenue contribution (Year)



Printer revenue by category



Quarterly P&L Summary

(NT\$ Millions)

	2024Q4		2023Q4		YoY	
Net Sales	2,626	100.0%	2,141	100.0%	484	22.6%
Cost of Goods Sold	1,866	71.1%	1,472	68.7%	393	26.7%
Gross Profit	760	28.9%	669	31.3%	91	-2.3 pts
Operating exepnses	527	20.1%	442	20.6%	86	19.4%
Operating Income	233	8.9%	228	10.6%	5	-1.8 pts
Non-operating income (loss)	(15)	-0.6%	(19)	-0.9%	4	-19.6%
Earnings Before Tax	217	8.3%	209	9.7%	9	-1.5 pts
Tax	79	3.0%	43	2.0%	36	82.0%
Net Income	138	5.3%	165	7.7%	(27)	-2.4 pts
EPS (Basic), NTD	2.88		3.50		(0.63)	

Annual P&L Summary

(NT\$ Millions)	2024		2023		YoY	
Net Sales	8,798	100.0%	8,352	100.0%	446	5.3%
Cost of Goods Sold	6,063	68.9%	5,545	66.4%	518	9.4%
Gross Profit	2,735	31.1%	2,807	33.6%	(72)	-2.5 pts
Operating exepnses	1,818	20.7%	1,611	19.3%	208	12.9%
Operating Income	684	7.8%	963	11.5%	(280)	-3.8 pts
Non-operating income (loss)	17	0.2%	60	0.7%	(43)	-71.5%
Earnings Before Tax	934	10.6%	1,257	15.0%	(322)	-4.4 pts
Tax	262	3.0%	330	4.0%	(68)	-20.5%
Net Income	672	7.6%	927	11.1%	(255)	-3.5 pts
EPS (Basic), NTD	14.19		19.76		(5.57)	

Other Financials

(NT\$ Million)

Selected Item from Balance Sheets

Cash & Marketable Securities				
Accounts Receivable				
Inventories				
Net PP&E				
Long-term Investments				
Total Assets				
ST Borrowings&Current Portion of LT Debt				
Accounts Payable				
Long-term Interest-bearing Debts				
Total Liabilities				
Total Shareholders' Equity				

2024Q4	
1,823	14%
1,789	14%
2,011	16%
1,442	11%
849	7%
12,706	100%
2,049	16%
709	6%
2,336	18%
7,605	60%
5,101	40%

2023Q4	
1,070	12%
1,306	15%
1,494	17%
1,276	14%
1,354	15%
8,955	100%
680	8%
691	8%
611	7%
3,494	39%
5,461	61%

YoY
753
483
517
166
(505)
3,751
1,369
18
1,725
4,111
(360)

Changes in Cash Flow (season)

Cash from Operating Activities	
Cash from Investing Activities	
Cash from Financing Activities	
Effect of Foreign Exchange Rates	
Net Changes in Cash	

657
(2,186)
2,443
(16)
897

511
(114)
(625)
(15)
(242)

145
(2,072)
3,068
(2)
1,140

Q&A



Thank You

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