



# TSC Auto ID Investor Conference

Code3611 | 2025.11



# Agenda

- **Financial Update**

- **Q&A**

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# Financial Update

# Overall Revenue Trend

(NT Million)



## Financial report

✓ Q3 revenue NT 2,748M

	YOY	YOY%
Printer	-79M	-6.2%
Label	-7M	-0.7%
EMC	607M	N/A
Total	520M	23.3%

✓ 3-quarter revenue NT 8,685M

	YOY	YOY%
Printer	51M	1.4%
Label	214M	8.3%
EMC	2,249M	N/A
Total	2,513M	40.7%

## Pro forma (at FY24 USD rate)

✓ Q3 revenue NT 2,863M

	YOY	YOY%
Printer	-27M	-2.1%
Label	56M	6.0%
EMC	607M	N/A
Total	635M	28.5%

✓ 3-quarter revenue NT 8,785M

	YOY	YOY%
Printer	98M	2.7%
Label	267M	10.3%
EMC	2,249M	N/A
Total	2,613M	42.3%

# Printer revenue

(NT Million)



## Financial report

✓ Q3 revenue NT 1,203M

YOY	YOY%
-79M	-6.2%

✓ 3-quarter revenue NT 3,627M

YOY	YOY%
51M	1.4%

## Pro forma (at FY24 USD rate)

✓ Q3 revenue NT 1,255M

YOY	YOY%
-27M	-2.1%

✓ 3-quarter revenue NT 3,674M

YOY	YOY%
98M	2.7%



# Label revenue

(NT Million)



## Financial report

✓ Q3 revenue NT 939M

YOY	YOY%
-7M	-0.7%

✓ 3-quarter revenue NT 2,810M

YOY	YOY%
214M	8.3%

## Pro forma (at FY24 USD rate)

✓ Q3 revenue NT 1,002M

YOY	YOY%
56M	6.0%

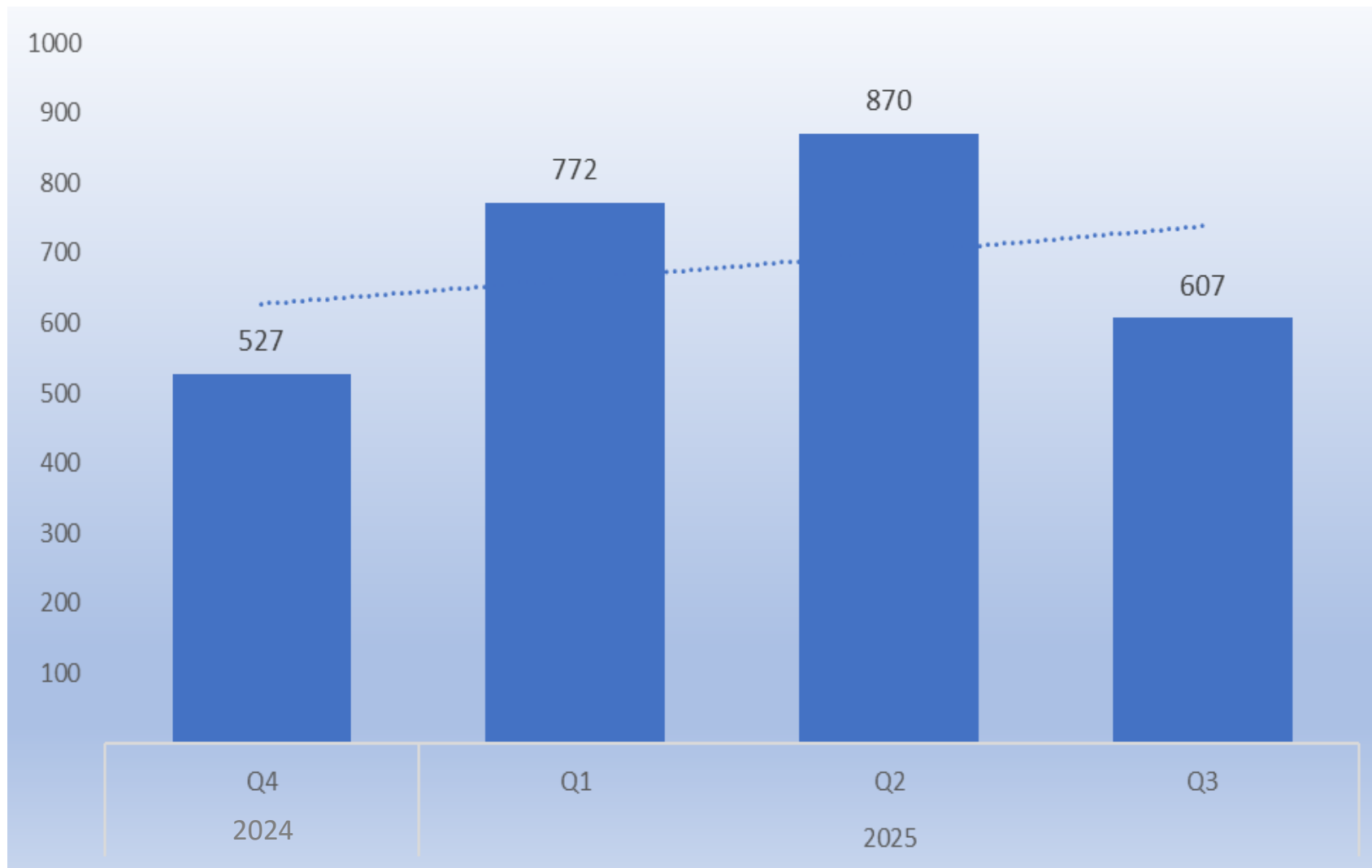
✓ 3-quarter revenue NT 2,862M

YOY	YOY%
267M	10.3%



# EMC revenue

(NT Million)

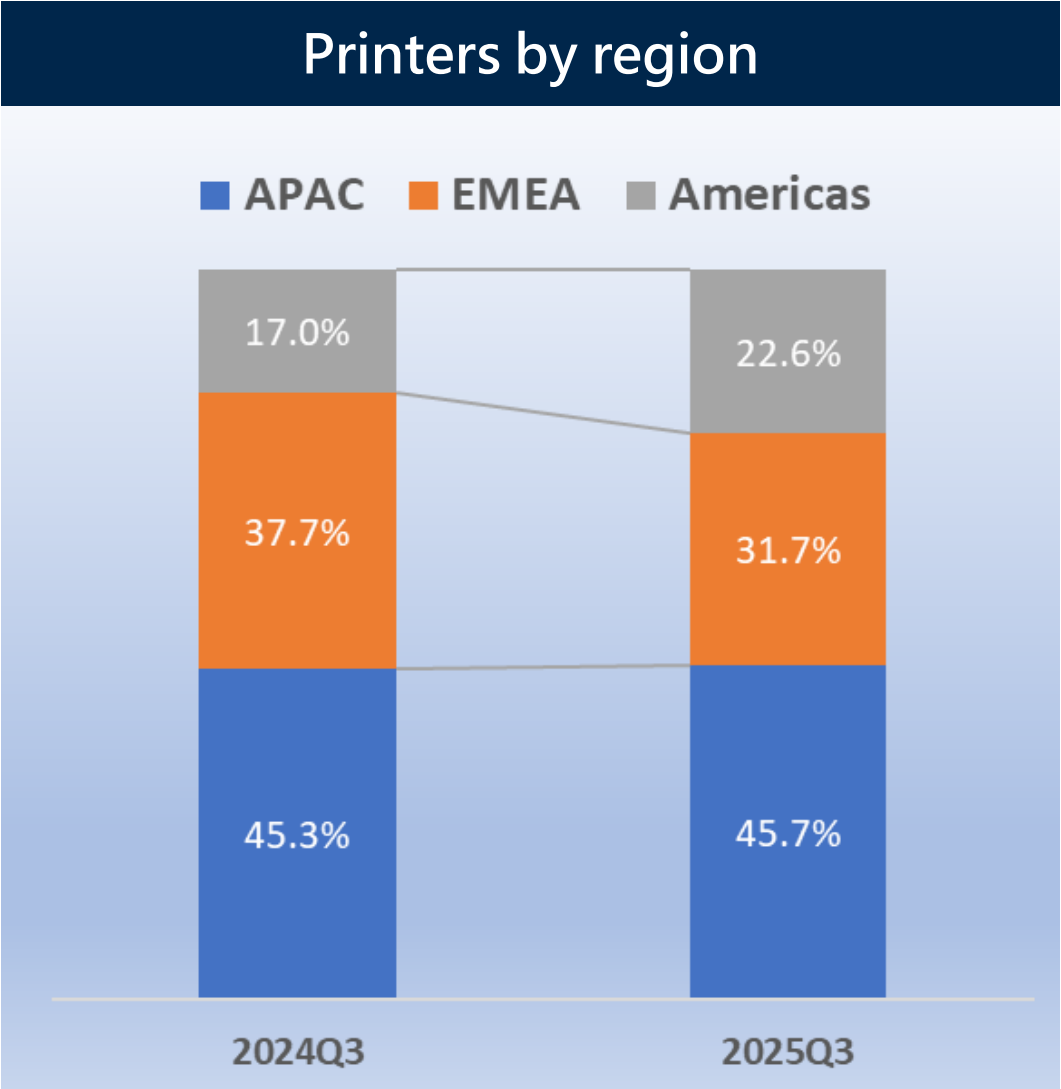
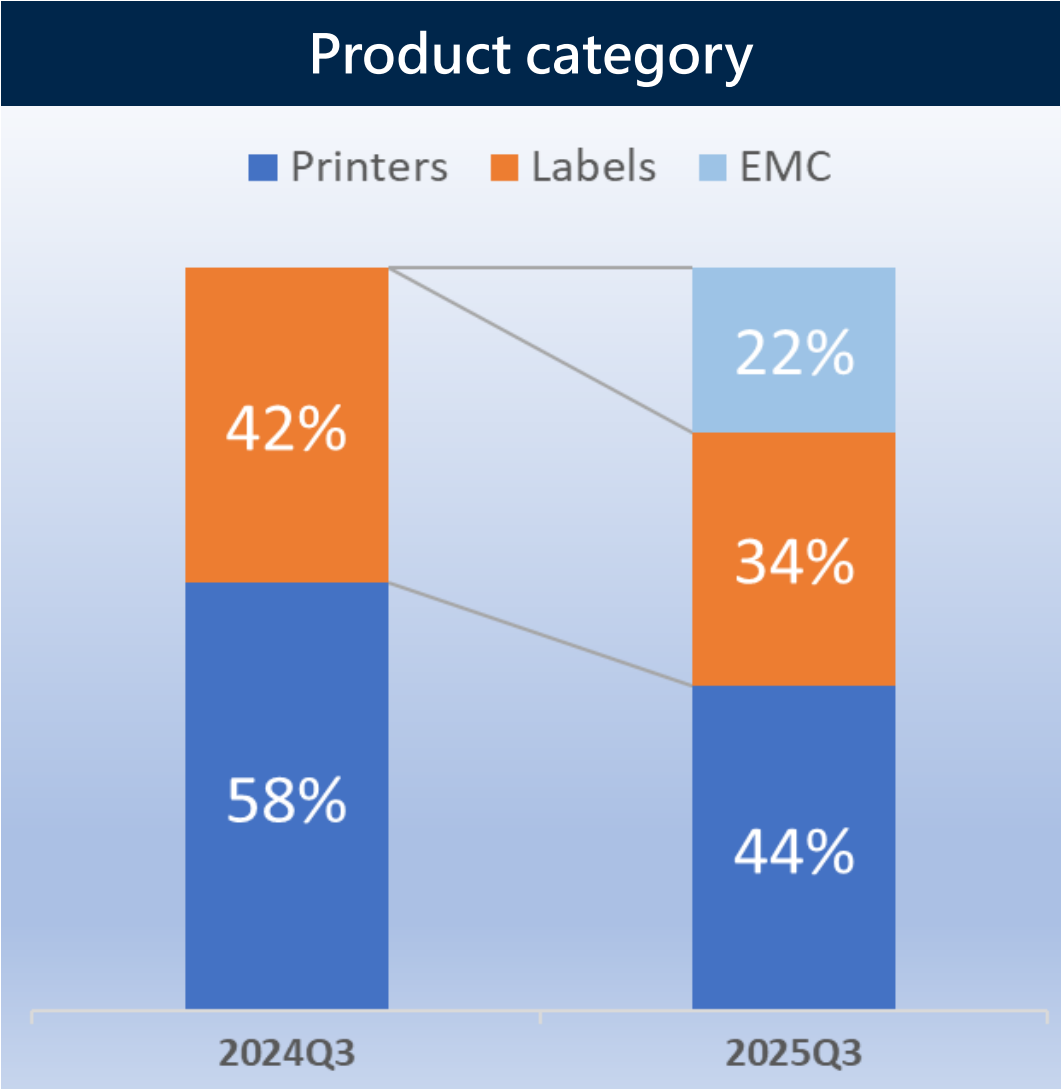


✓ Q3 revenue NT 607M

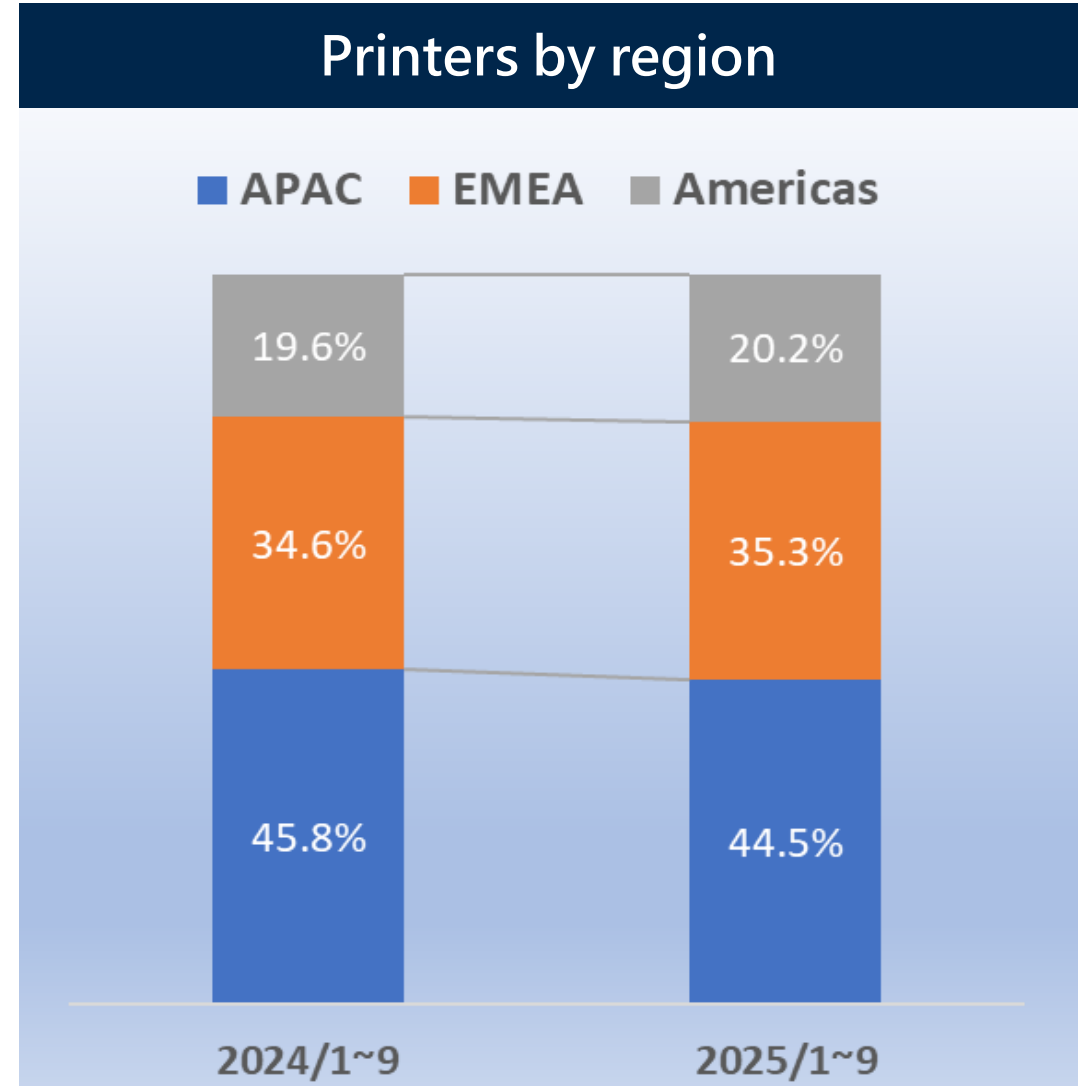
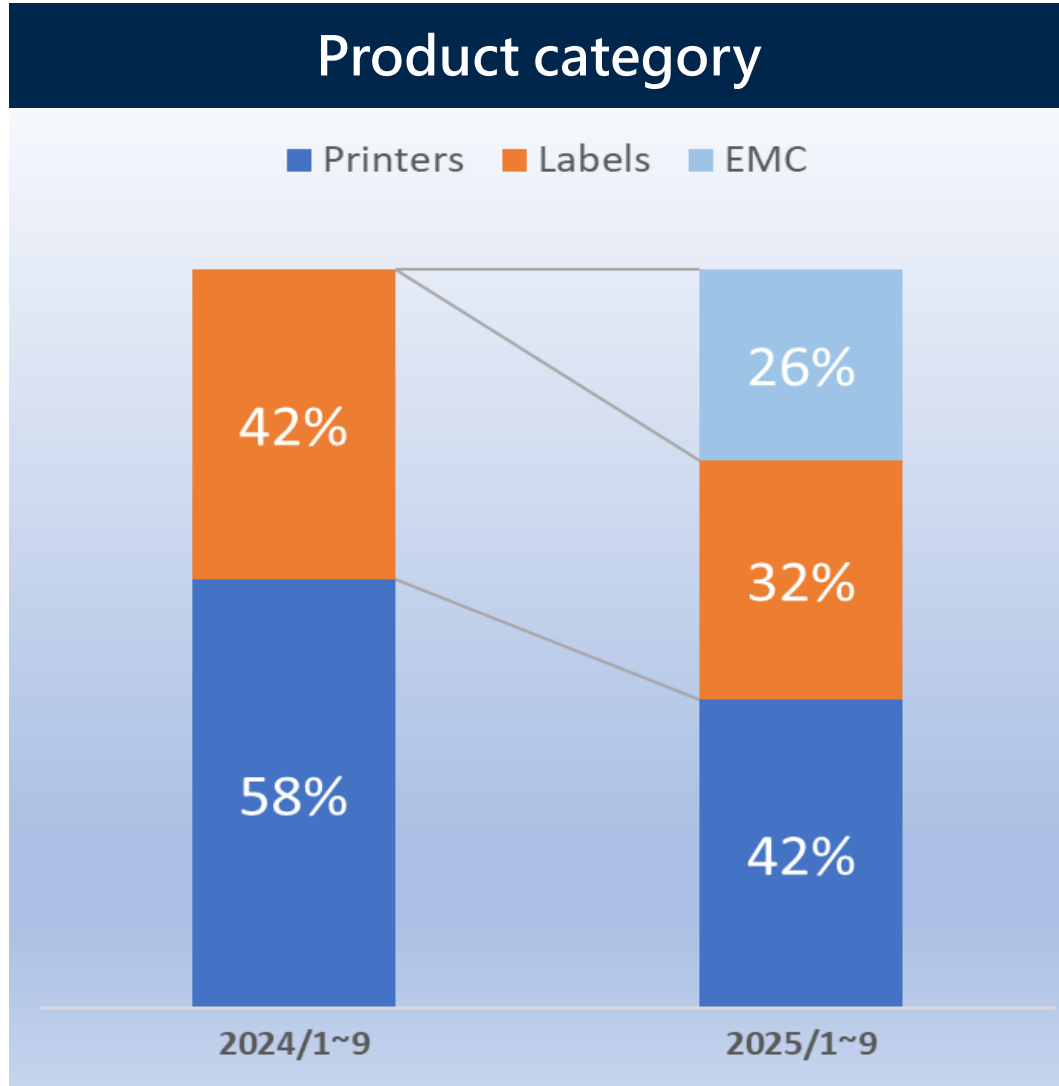
✓ 3-quarter revenue NT 2,249M



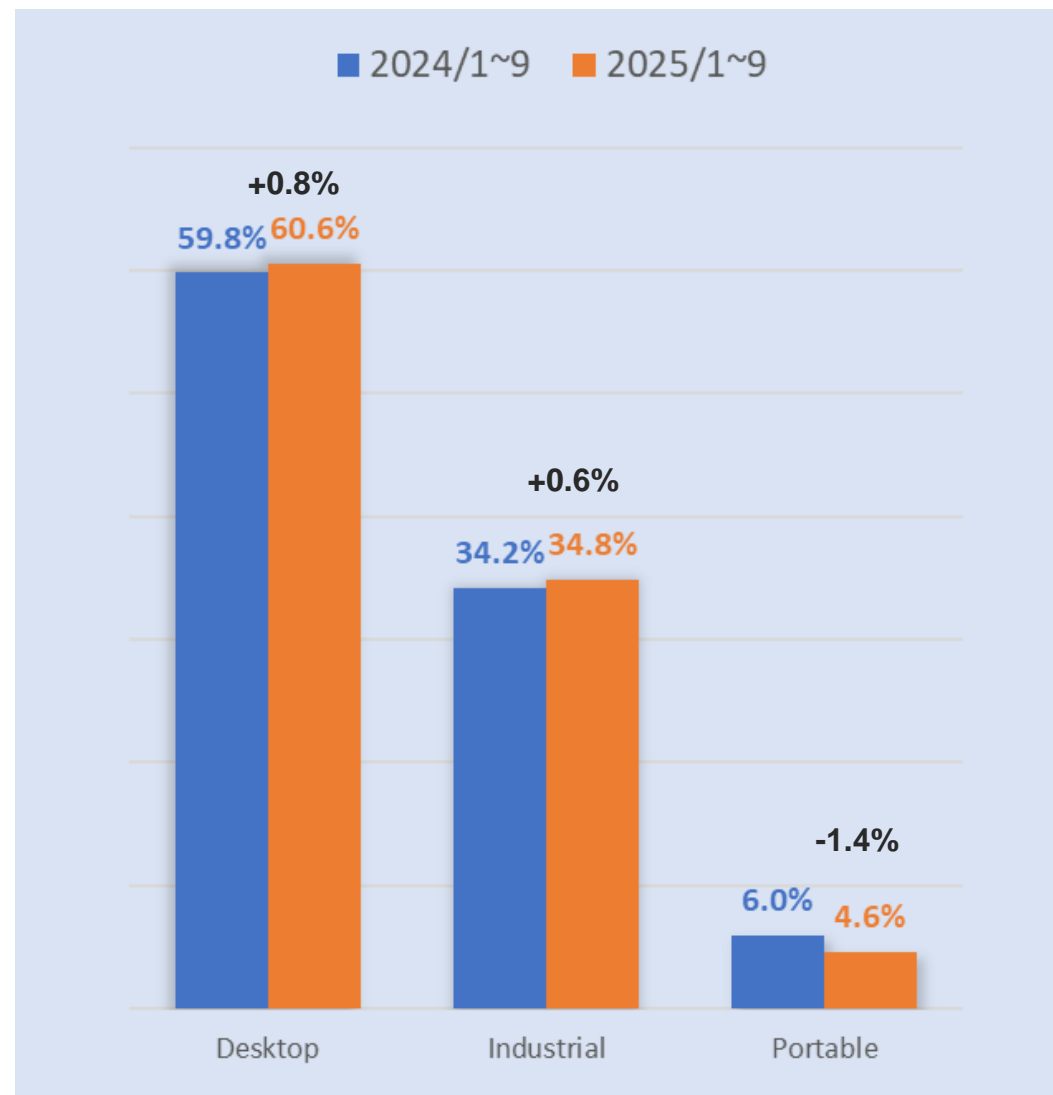
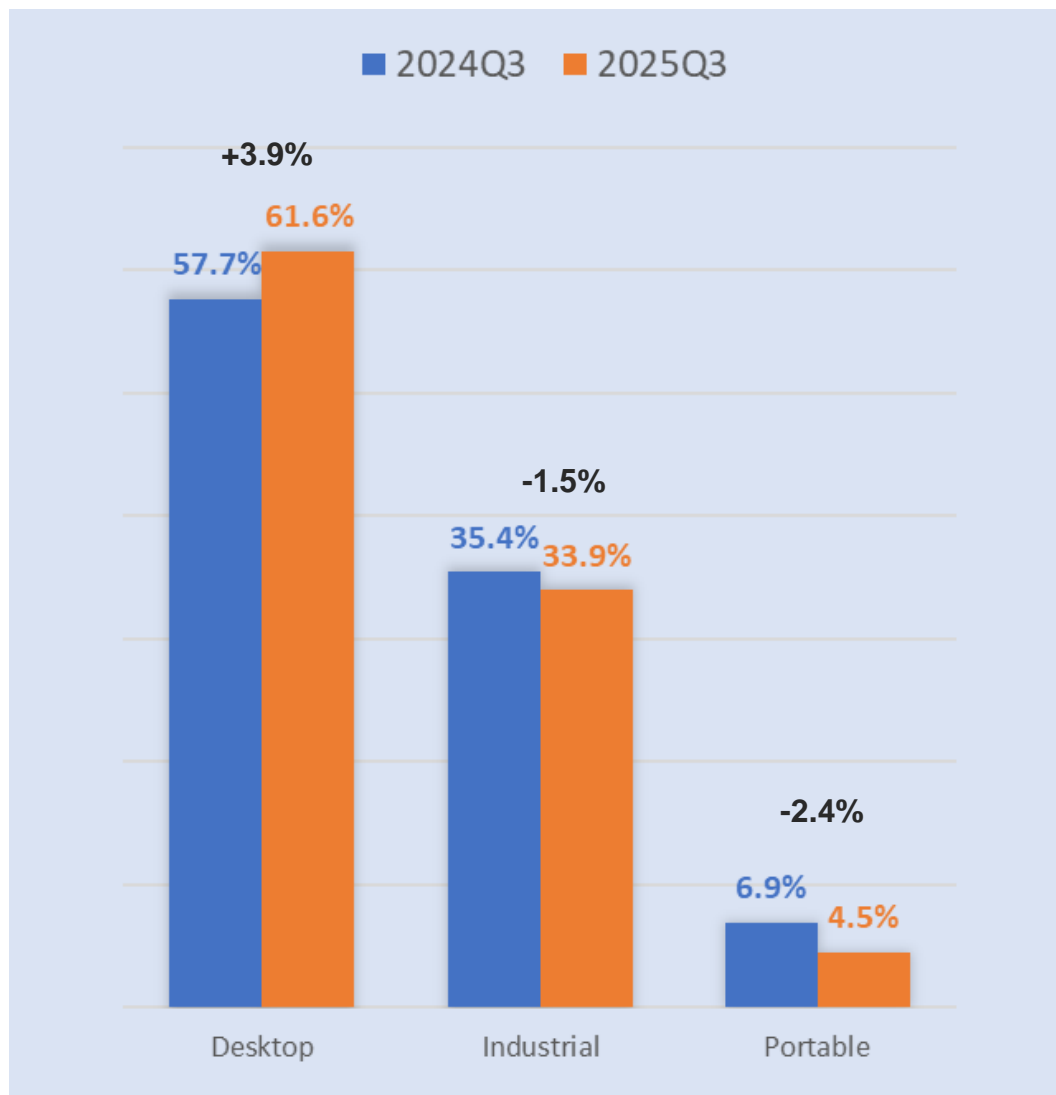
# Revenue contribution (Q3)



# Revenue contribution (3 quarters)



# Printer revenue by category



# Quarterly P&L summary

(NT\$ Millions)

## Net Sales

Cost of Goods Sold

## Gross Profit

Operating exepnses

## Operating Income

Non-operating income (loss)

## Earnings Before Tax

Tax

## Net Income

## EPS (Basic), NTD

### 2025Q3

**2,748 100.0%**

1,822 66.3%

**926 33.7%**

621 22.6%

**305 11.1%**

38 1.4%

**342 12.5%**

92 3.4%

**250 9.1%**

**5.26**

### 2024Q3

**2,228 100.0%**

1,536 69.0%

**692 31.0%**

472 21.2%

**219 9.8%**

(20) -0.9%

**199 8.9%**

54 2.4%

**146 6.5%**

**3.08**

### YoY

**520 23.3%**

286 18.6%

**234 2.6 ppts**

149 31.4%

**85 1.2 ppts**

58 -291.0%

**143 3.5 ppts**

38 71.3%

**105 2.6 ppts**

**2.18**

# 3-quarter P&L summary

(NT\$ Millions)	2025/1~9		2024/1~9		YoY	
<b>Net Sales</b>	<b>8,685</b>	<b>100.0%</b>	<b>6,173</b>	<b>100.0%</b>	<b>2,513</b>	<b>40.7%</b>
Cost of Goods Sold	5,890	67.8%	4,197	68.0%	1,692	40.3%
<b>Gross Profit</b>	<b>2,795</b>	<b>32.2%</b>	<b>1,975</b>	<b>32.0%</b>	<b>820</b>	<b>0.2 ppt</b>
Operating exepnses	1,896	21.8%	1,291	20.9%	605	46.8%
<b>Operating Income</b>	<b>899</b>	<b>10.4%</b>	<b>684</b>	<b>11.1%</b>	<b>216</b>	<b>-0.7 ppt</b>
Non-operating income (loss)	(52)	-0.6%	33	0.5%	(85)	-256.8%
<b>Earnings Before Tax</b>	<b>847</b>	<b>9.8%</b>	<b>717</b>	<b>11.6%</b>	<b>130</b>	<b>-1.9 ppts</b>
Tax	184	2.1%	183	3.0%		0.2%
<b>Net Income</b>	<b>664</b>	<b>7.6%</b>	<b>534</b>	<b>8.6%</b>	<b>130</b>	<b>-1 ppts</b>
<b>EPS (Basic), NTD</b>	<b>13.90</b>		<b>11.32</b>		<b>2.58</b>	

## Other Financials

(NT\$ Million)

## Selected Item from Balance Sheets

Cash & Marketable Securities	
Accounts Receivable	
Inventories	
Net PP&E	
Long-term Investments	
<b>Total Assets</b>	
<hr/>	
ST Borrowings	
Accounts Payable	
Current Portion of Long-term Debt	
Long-term Interest-bearing Debts	
<b>Total Liabilities</b>	
<b>Total Shareholders' Equity</b>	

## Changes in Cash Flow (season)

Cash from Operating Activities	
Cash from Investing Activities	
Cash from Financing Activities	
Effect of Foreign Exchange Rates	
<b>Net Changes in Cash</b>	

2025Q3		2024Q3		YoY
1,543	12%	925	10%	617
1,911	15%	1,502	16%	409
2,215	18%	1,665	17%	550
1,448	12%	1,327	14%	121
878	7%	1,023	11%	(145)
12,384	100%	9,617	100%	2,768
1,379	11%	1,527	16%	(148)
945	8%	739	8%	206
218	2%	8	0%	209
2,481	20%	345	4%	2,136
7,352	59%	4,506	47%	2,846
5,032	41%	5,110	53%	(78)
306		(47)		353
(89)		(309)		220
(372)		116		(488)
104		(4)		108
(51)		(244)		193

# Q&A



**THANK YOU**

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